



INSTITUTE NEWS

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INSTITUTE'S EXECUTIVE COMMITTEE NAMES NEW CHAIRMAN, TREASURER

At its meeting on April 17th, the Institute's Executive Committee named Robert B. Mills, Managing Director, CFO/Americas & Regional Operating Officer of UBS Warburg and Institute Treasurer, to succeed John A. Ross as Chairman, following Mr. Ross's retirement from Deutsche Bank Group effective March 31st. Einar Thodal-Ness, President and General Manager of Skandinaviska Enskilda Banken and Institute Trustee, was named to succeed Mr. Mills as Treasurer. Messrs. Mills and Thodal-Ness will stand for election to full terms of office at the



Robert B. Mills, CFO/Americas & Regional Operating Officer, UBS Warburg and Institute Chairman.



Einar Thodal-Ness, President and General Manager, Skandinaviska Enskilda Banken, and Institute Treasurer.

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FEDERAL RESERVE BOARD GOVERNOR SUSAN SCHMIDT BIES TO SPEAK AT JUNE 10TH MEMBERSHIP LUNCHEON PRECEDING ANNUAL MEETING AND ELECTIONS

Susan Schmidt Bies, Member of the Board of Governors of the Federal Reserve System, will speak at the membership luncheon preceding the Institute's Annual General Meeting and Elections in New York on Monday, June 10th. Dr. Bies has been asked to speak on financial reporting issues in a post-Enron environment as well as trends and developments in the regulation and supervision of internationally active banking/financial groups.



Susan Schmidt Bies, Member, Board of Governors, Federal Reserve System.

Prior to taking office as a Member of the Board in December 2001, Dr. Bies had extensive experience in the private sector, most recently as Executive Vice President for Risk

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INSTITUTE'S ANNUAL TAX SEMINAR ON JUNE 19TH - 20TH IN NEW YORK TO FOCUS ON QIs, M&A ISSUES, AUDITS AND OTHER KEY TOPICS

Arrangements are being completed for the Institute's annual seminar on the U.S. taxation of international banks, which will be held on Wednesday, June 19th and Thursday, June 20th at the Grand Hyatt New York (Park Avenue at Grand Central Station).

This seminar is the Institute's most important event of the year on tax issues, bringing together government officials and private-sector experts (including representatives of Institute member banks and member firms of our Professional Liaison Committee), who will provide a detailed and authoritative review of the key developments affecting internationally headquartered banking/financial institutions operating in the United States. Given the importance of these tax issues to your bottom-line results, we urge all member institutions to be represented.

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FDIC CHAIRMAN POWELL TO SPEAK AT MEMBERSHIP LUNCHEON ON SEPTEMBER 9TH IN NEW YORK

We are pleased to announce that Donald E. Powell, Chairman of the Federal Deposit Insurance Corporation, will speak at the Institute's membership luncheon in New York on Monday, September 9th. He has been asked to speak about the outlook for bank asset quality as well as deposit insurance reform and FDIC assessments.



Donald E. Powell, Chairman, Federal Deposit Insurance Corporation.

Prior to being named Chairman of the FDIC by President Bush, Mr. Powell was President and CEO of The First National Bank of Amarillo. He has more than thirty years of experience in the financial services industry.

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The Institute's mission is to solve the many special legislative, regulatory and tax issues confronting internationally headquartered financial institutions that engage in banking, securities and/or insurance activities in the United States.

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Robert B. Mills, Chairman Lawrence R. Uhlick, Executive Director

TAX SEMINAR

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Topics to be covered at the seminar will include:

- new approaches and current issues in tax management;
- issues related to mergers and acquisitions;
- status of IRS actions regarding Qualified Intermediaries (QIs);
- key federal tax issues/developments;
- state and local tax developments;
- tax treaty developments;
- financial products; and
- issues/concerns affecting federal, state and local tax audits.

The Wednesday luncheon speaker will be **Martha E. Stark, Commissioner of the New York City Department of Finance**. On Thursday, the invited luncheon speaker is **John M. Staples, Associate Chief Counsel (International), Internal Revenue Service**.

While the seminar is designed for tax specialists from both the U.S. operations and head offices, all interested member bank representatives and other professionals are encouraged to register. Attendees will receive certificates qualifying them for continuing professional education credits as well as seminar books containing speaker presentations and related materials. In addition, the Institute has pending with the New York Continuing Legal Education Board an application for accreditation of the seminar. In the event accreditation is granted, seminar attendees who are subject to the New York continuing legal education requirement will be eligible to receive CLE credit as authorized by the Board (in this connection, a copy of the Institute's financial hardship policy is available from the Institute on request).

This year's seminar is being co-chaired by Institute Tax Committee members John Rozsa (Mizuho Corporate Bank, Ltd) and Jeff Karp (TD Securities (USA) Inc.) and is being organized in conjunction with the Institute's professional staff, Tax Committee Chairman Andrew Barkin (UFJ Bank Limited), and Yaron Reich (Cleary, Gottlieb, Steen & Hamilton), the Institute's tax counsel.

JUNE MEMBERSHIP LUNCHEON

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Management and Auditor at First Tennessee National Corporation, having previously served as its Chief Financial Officer and Treasurer. Earlier in her career, Dr. Bies taught economics at the university level and served as Chief Regional and Banking Structure Economist at the Federal Reserve Bank of St. Louis.

The luncheon will be held at the Waldorf-Astoria Hotel, with a reception at 12:00 noon in the Hilton Room on the first floor, followed by lunch beginning promptly at 12:30 p.m. The luncheon will end no later than 2:00 p.m.

All interested representatives of member institutions are encouraged to attend the luncheon and to invite their business customers and other colleagues as guests. Tables may be reserved in the name of Institute member banks and member firms of the Professional Liaison Committee. All member bank representatives are also encouraged to remain for the Annual General Meeting and Elections, which will last for approximately half an hour. (See page 4 for the slate of candidates for Institute Officers and Trustees.)

USA PATRIOT ACT SEMINAR

The Institute held a seminar on the continuing implementation of anti-money laundering provisions of the USA Patriot Act and the implications for international banks on May 20th at Fordham University Law School. Speakers included officials from the Treasury Department, the Federal Reserve and the OCC as well as private sector experts. (See related article on implementation developments in the May issue of International Banking Focus.)



From left: Lawrence R. Uhlick, Executive Director and General Counsel, Institute of International Bankers; Julie Myers, Deputy Assistant Secretary of the Treasury for Money Laundering and Financial Crimes; Michael Nelson, Vice President and Counsel, Federal Reserve Bank of New York; and Jonathan H. Rushdoony, District Counsel, Northeastern District, Office of the Comptroller of the Currency.

**15TH ANNUAL “BREAKFAST DIALOGUE
WITH GOVERNMENT OFFICIALS”
SET FOR SEPTEMBER 30TH IN WASHINGTON
DURING THE IMF/WORLD BANK MEETINGS**

The Institute will hold its 15th annual “Breakfast Dialogue with Government Officials” on Monday, September 30th during the IMF/World Bank annual meetings in Washington, D.C. Speakers are expected to include senior officials from the Treasury Department, the Federal Reserve, and the Congressional Banking Committees.

As in past years, the Breakfast Dialogue will provide an excellent opportunity to meet with key government officials and participate in an exchange of views on major financial and regulatory issues under consideration in the United States and internationally. All representatives of our member institutions from head offices, the U.S. and other locations who will be in Washington during the IMF/World Bank meetings are encouraged to attend this important Institute event. Additional information, including the names of confirmed speakers, will be distributed shortly, but in the meantime, please mark September 30th on your calendars.

The Breakfast Dialogue will be held at the Four Seasons Hotel, 2800 Pennsylvania Avenue, N.W., beginning with a continental breakfast at 7:30 a.m., followed by the formal program from 8:00 a.m. to 9:30 a.m. The program will include questions and comments from the floor after the speakers’ formal remarks.

SEPTEMBER MEMBERSHIP LUNCHEON

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The luncheon will be held at the Waldorf-Astoria Hotel, beginning with a reception at 12:00 noon in the Palm Room (18th floor), followed by lunch at 12:30 p.m. in the Starlight Roof. The program will end no later than 2:00 p.m.

All interested representatives of member institutions are encouraged to attend the luncheon and to invite their business customers and other colleagues as guests. Tables may be reserved in the name of Institute member banks and member firms of the Professional Liaison Committee.

**NEW LAW FIRM MEMBER OF INSTITUTE’S
PROFESSIONAL LIAISON COMMITTEE**

Arnold & Porter has become a law firm member of the Institute’s Professional Liaison Committee.

Isaac B. Lustgarten, a partner in Arnold & Porter’s New York office, is the firm’s Designated Representative on the Professional Liaison Committee. Mr. Lustgarten’s practice focuses on regulatory matters affecting both U.S. and European banks. Mr. Lustgarten is a frequent speaker at financial services industry conferences and author of numerous articles on financial institution expansion, new products, capital issuances, and regulatory investigations.

**NEW CONSULTING FIRM MEMBER OF
PROFESSIONAL LIAISON COMMITTEE**

i-flex solutions, inc., a provider of e-commerce solutions to the financial services industry, has become a consulting firm member of the Institute’s Professional Liaison Committee.

Cafo Boga, the Chief Operating Officer of i-flex in New York, a wholly-owned subsidiary of i-flex solutions ltd., Mumbai, India, is the Designated Representative for his firm on the Professional Liaison Committee. Mr. Boga has 30 years of experience in accounting, business management and financial services, including serving as Executive Vice President and Chief Operating Officer of LBS Bank – New York. Earlier in his career, he was Audit Manager in New York at Peat Marwick and later served as Controller for National Bank of Kuwait.

NEW INSTITUTE CHAIRMAN

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Annual General Meeting and Elections on Monday, June 10th (see slate of candidates for Institute Officers and Trustees on page 4).

Prior to the merger of UBS and SBC, Mr. Mills was Chief Financial Officer of the Union Bank of Switzerland (UBS) and its subsidiaries in the Americas for four years, beginning in March, 1994. He was previously with KPMG Peat Marwick for 23 years, and was a Partner and the National Practice Director for Investment Banking and Capital Markets.

Mr. Thodal-Ness joined Skandinaviska Enskilda Banken in 1990. Prior to assuming his present position in 2000, he served as Head of Securities Services (1995-2000) and Member of SEB Group Management. Before joining SEB, he was Treasurer and Head of Dealing Room for Manufacturers Hanover Trust Co. in Stockholm from 1987 to 1990.

SLATE OF CANDIDATES FOR JUNE 10th ELECTION

	<u>Term</u>	<u>Country of Origin</u>		<u>Term</u>	<u>Country of Origin</u>
Officers and Trustees¹					
Chairman					
• Robert B. Mills UBS Warburg	2002-03	Switzerland	• Marcelo Sanchez Banco Itau S.A.	2002-03	Brazil
Vice Chairmen					
• Jeffrey D. Haroldson HSBC USA Inc.	2002-03	United Kingdom	• Richard H. Walker Deutsche Bank AG	2002-03	Germany
• Barry R.F. Luter The Bank of Nova Scotia	2002-03	Canada	Trustees		
• Masanobu Nakamura UFJ Bank Limited	2002-03	Japan	• M. Rafiq Bengali National Bank of Pakistan	2002-05	Pakistan
Past Chairman					
• Gonzalo de Las Heras Banco Santander Central Hispano	2002-03	Spain	• Alessandro Di Giovanni Banca Nazionale del Lavoro SpA	2000-03	Italy
Secretary					
• Waldo M. Abbot Royal Bank of Canada	2002-03	Canada	• Hartmut G. Grossmann Dresdner Kleinwort Wasserstein	2001-04	Germany
Treasurer					
• Einar Thodal-Ness Skandinaviska Enskilda Banken	2002-03	Sweden	• Joseph Hegener Toronto Dominion Bank	2002-05	Canada
Chairman of the Legislative and Regulatory Policy Committee					
• Geoffrey Milton Arab Banking Corporation	2002-03	Bahrain	• Berit L. Henriksen Den norske Bank ASA	2000-03	Norway
Chairman of the Strategic Planning Committee					
• Robert C. O'Brien Credit Suisse First Boston	2002-03	Switzerland	• Roy J. Marsden Australia & New Zealand Banking Group	2001-04	Australia
Chairman of the Membership Committee					
• Hernan Donoso Banco de Chile	2002-03	Chile	• Andre Nel ABN AMRO Bank	2001-04	Netherlands
Members of the Executive Committee					
• Chester B. Feldberg Barclays Americas	2002-03	United Kingdom	• Dante Pasqualini UniCredito Italiano SpA	2002-05	Italy
• Claudio Marchiori IntesaBci	2002-03	Italy	• Peter J. Phillips Lloyds TSB Bank Plc	2000-03	United Kingdom
• Shoji Noguchi Mizuho Corporate Bank, Ltd.	2002-03	Japan	• Jacob Rozen Bank Hapoalim	2001-04	Israel
			• Everett Schenk BNP Paribas	2001-04	France
			• Noboru Takeuchi The Bank of Tokyo-Mitsubishi, Ltd.	2002-05	Japan
			• Jacques Thys Fortis Americas	2002-05	Belgium
			• Didier Varlet Credit Agricole Indosuez	2002-05	France
			• Charles M. Vollmer Bank Pekao S.A.	2001-04	Poland
			• Bailin Zheng Bank of China	2001-04	China

¹ All officers and those designated as Members constitute the Institute's Executive Committee and also serve as Trustees. In addition, Mr. Lawrence R. Uhlick, Executive Director and General Counsel of the Institute, and Mr. Jens A. Westrick, Executive Vice President and General Manager of Norddeutsche Landesbank Girozentrale and Foreign Bank Representative on the New York State Banking Board, serve as ex officio members of the Executive Committee and the Board of Trustees.

SCHEDULE OF EVENTS THROUGH NOVEMBER 2002

All interested officers of member institutions are urged to put these dates on their calendars.
In particular, we encourage you to attend the Institute's Annual General Meeting and
Membership Luncheon at the Waldorf-Astoria Hotel on June 10th.

Monday, June 10, 2002
12:00 noon

Institute's Annual General Meeting and Membership Luncheon, at the Waldorf-Astoria Hotel. The luncheon speaker will be Susan Schmidt Bies, Member of the Board of Governors of the Federal Reserve System.

Wednesday, June 19-
Thursday, June 20, 2002

Institute's Annual Seminar on the U.S. Taxation of International Banks, at the Grand Hyatt New York.

Wednesday, September 4, 2002

Annual Institute Golf Outing, at the Piping Rock Club, Locust Valley, Long Island.

Monday, September 9, 2002
12:00 noon

Institute Membership luncheon, at the Waldorf-Astoria Hotel. The luncheon speaker will be Donald E. Powell, Chairman, Federal Deposit Insurance Corporation.

Monday, September 30, 2002
7:30 a.m.

Breakfast Dialogue with Government Officials during the IMF/World Bank meetings, at the Four Seasons Hotel in Washington.

Tuesday, November 19 to noon
on Wednesday, November 20, 2002

Annual Institute Seminar on Regulatory Examination and Compliance Issues Affecting International Banks, at the Grand Hyatt New York.

Dates for additional seminars, workshops and other events
will be provided in the near future
